

Platform-App-Builder Dumps

Salesforce Certified Platform App Builder (SP19)

<https://www.certleader.com/Platform-App-Builder-dumps.html>



NEW QUESTION 1

- (Exam Topic 1)

Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

- A. Formula Field
- B. Workflow Update
- C. Case Process
- D. Lightning Process Builder

Answer: A

NEW QUESTION 2

- (Exam Topic 1)

Universal Container needs to add an additional recipient to a workflow email alert that is fired from the case object. What type of field could be added to the case object to allow the additional desired recipient on the email alert? Choose 2 Answers

- A. Formula field
- B. Email Field
- C. Text Field
- D. Lookup field

Answer: BC

NEW QUESTION 3

- (Exam Topic 1)

Which rule can be configured for the Opportunity object? Choose 2 answers

- A. Escalation Rule
- B. Workflow Rule
- C. Validation Rule
- D. Assignment Rule

Answer: BC

NEW QUESTION 4

- (Exam Topic 1)

A customer service representative at a call center would like to be able to collect information from customers using a series of question prompts. What could be used to accomplish this?

- A. Lightning process builder
- B. Workflow Rules
- C. Lightning Connect
- D. Visual workflow

Answer: D

NEW QUESTION 5

- (Exam Topic 1)

Universal Containers needs a field on the Account to track how many Opportunities are closing within the next 30 days. What can be used to accomplish this goal?

- A. Process Builder
- B. Apex Code
- C. Roll-up Summary Field
- D. Workflow Rule

Answer: C

NEW QUESTION 6

- (Exam Topic 1)

An app builder has created a report for sales people to view records from the custom object, some users have complained that they are unable to see all of the appropriate records. What steps should be taken to ensure data visibility within the report? Choose 3 Answers

- A. Check organization-wide defaults
- B. Check the user's profile for object settings.
- C. Check the report folder sharing settings
- D. Check reports filter
- E. Check Sharing rules

Answer: ABE

NEW QUESTION 7

- (Exam Topic 1)

When should Unmanaged packages be created? Choose 2 answers

- A. Deploying from a Developer Edition environment.
- B. Publishing an application for sale on the AppExchange.
- C. Migrating of components from sandbox to production
- D. Distributing open-source projects on AppExchange

Answer: AD

NEW QUESTION 8

- (Exam Topic 1)

Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Services users use three of the same fields as the Sales team, but also have five of their own, which the sales team does not use. What is the minimum configuration necessary to meet this requirement?

- A. One profile, two record types, one page layout
- B. Two profiles, two record types, two page layouts
- C. One profile, one record type, one page layout.
- D. Two profiles, one record type, two page layouts

Answer: B

NEW QUESTION 9

- (Exam Topic 1)

In order to delete the Opportunities, Universal Containers would like sales reps to submit requests for approval from their sales manager. What can be used to meet these requirements?

- A. Approval Process with Time-Dependent workflow action.
- B. Approval Process with Apex Trigger.
- C. Two-step Approval process.
- D. Process Builder with Submit for Approval action

Answer: C

NEW QUESTION 10

- (Exam Topic 1)

At Universal Containers, multiple departments utilize the Case object for different purposes. Some users submit cases for IT and HR requests. Other users provide customer support with case records. How can an App Builder enable different users to see different fields, based on the case type?

- A. Create different case record types for IT, HR and Customer Support
- B. Assign different page layouts to each record type by profile.
- C. Create different case field sets for IT, HR and Customer Support
- D. Assign different field sets by profile.
- E. Create different case record types for IT, HR and Customer Support
- F. Assign different page layouts to each record type by role.
- G. Create different case field sets for IT, HR and Customer Support
- H. Assign different field sets by role.

Answer: A

NEW QUESTION 10

- (Exam Topic 1)

Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

- A. A summary report on the Opportunity object.
- B. A summary report on the Account object.
- C. A tabular report on the Account object.
- D. A tabular report on the Opportunity object.

Answer: A

NEW QUESTION 13

- (Exam Topic 1)

What may occur if workflow rules are re-evaluated after a field change by a field update? Choose 2 answers

- A. Cross-object workflow rules result in re-evaluation after field change.
- B. Workflow rules trigger validation rules on field updates
- C. Workflow rules trigger more workflow rules to be re-evaluated.
- D. A recursive loop potentially results in exceeding organizational limits.

Answer: CD

NEW QUESTION 16

- (Exam Topic 1)

To Synchronize Accounts, orders and shipments in real time, a developer has built a custom interface between an external system and salesforce, prior to deployment, the developer needs to confirm that the interface can sustain the syncing of thousands of records at a time. Which sandbox environment is recommended to complete performance and load testing?

- A. Partial Sandbox
- B. Developer Sandbox
- C. Developer Pro Sandbox
- D. Full Sandbox

Answer: D

NEW QUESTION 18

- (Exam Topic 1)

Which statement is true about converting a lead? Choose 3 answers

- A. The lead's most recent campaign record is automatically applied to the "PRIMARY campaign source" field on the opportunity
- B. Users can convert leads that are associated with an active approval process.
- C. Multi-select picklist values on lead records overwrite values on the contact's corresponding field.
- D. Administrators may choose whether to enforce validation rules & triggers
- E. The system automatically maps standard lead fields to standard account, contact, and opportunity fields.

Answer: ADE

NEW QUESTION 22

- (Exam Topic 1)

The VP of account management at Universal Containers has requested that all contacts mailing postal codes match the associated accounts shipping postal code. How can this be enforced using validation rules?

- A. Create a validation rule using the distance() function
- B. Create a validation rule using a compare operator
- C. Create a validation rule using the geolocation() function
- D. Create a validation rule using a not equal operator

Answer: D

NEW QUESTION 25

- (Exam Topic 1)

A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?

- A. Formula
- B. Number
- C. Roll-up Summary
- D. Date

Answer: A

NEW QUESTION 29

- (Exam Topic 1)

Universal Containers has a custom assessment object used by three divisions. Each division wants to track different information on the assessments, including different values for the status picklist. Division managers do not want their teams to be able to create another division's assessment. How can this be accomplished?

- A. Create additional custom assessment objects, one for each division, to track their assessments so information can be tracked separately
- B. Use profiles to restrict access to the three custom objects.
- C. Create separate assessment record types for each division and use them to limit picklist value
- D. Create separate page layouts for each record type and use profiles to restrict record type access.
- E. Create three page layouts to determine the fields and picklist values for each user based on the division indicated on their user record
- F. Use field-level security to restrict access to each division's fields.
- G. Create a separate page layout for each division and assign them profile
- H. Use the profile setting to configure each division's custom field list and picklist values for assessments

Answer: B

NEW QUESTION 30

- (Exam Topic 1)

The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

- A. Escalation rules
- B. Visual workflow
- C. Lightning Process Builder
- D. Scheduled Apex

Answer: AC

NEW QUESTION 34

- (Exam Topic 1)

The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

- A. Changing the data type of a field used in an apex class from number to text.
- B. Changing the data type of a field used in a report from a text to an encrypted field
- C. Changing the data type of a field used as an external id from number to text.
- D. Changing the data type of a field used in lead conversion from number to text

Answer: C

NEW QUESTION 38

- (Exam Topic 1)

Where can a custom button be placed? Choose 3 answers

- A. On the User Object
- B. On the Custom List View
- C. On a Person Account
- D. On a related list
- E. On a Web-to-Case form

Answer: BCD

NEW QUESTION 42

- (Exam Topic 1)

What is a true statement in regards to creating custom report types?

- A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
- B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
- C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
- D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

Answer: C

NEW QUESTION 46

- (Exam Topic 1)

Universal Containers has separated business requirements for consumer and Business Opportunities. The sales team work with both types of Opportunities. The app builder created two record types on the Opportunity Object. Which action can now be performed? Choose 2 answers

- A. Prevent access to secure data fields by sales process.
- B. Specify a different page layout by sales process.
- C. Enable field validation by sales process.
- D. Create unique Opportunity stages by sales process.

Answer: BC

NEW QUESTION 47

- (Exam Topic 1)

What salesforce functionality is ignored when processing field updates in workflow rules and approval processes? Choose 3 answers

- A. Validation Rules
- B. Decimal Places and Character Limits
- C. Record Type Picklist Value Assignments
- D. Multiple Currencies
- E. Field Level Security

Answer: ACE

NEW QUESTION 49

- (Exam Topic 1)

Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

- A. Create an approval process on the User object to assign a permission set
- B. Create a flow on the user object to assign a permission set.
- C. Create a lightning process on the user object to launch a flow.
- D. Create a workflow rule on the User object to assign a permission set.

Answer: BC

NEW QUESTION 52

- (Exam Topic 1)

What is a use case for approval processes? Choose 2 answers.

- A. Approve expense reports automatically when less than \$50.
- B. Update the PTO record field with the user's manager.
- C. Require the CFO to review the salary range for all job offers.
- D. Ensure an opportunity that has at least one product added.

Answer: AC

NEW QUESTION 54

- (Exam Topic 1)

Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code. How can app builder accomplish this requirements? Choose 2 answers

- A. Use a roll-up summary field on the candidate record to show the total number of interviews.
- B. Use a master-detail relationship between the Candidate and the Interview objects.
- C. Use a lookup relationship between the Candidate and Interview objects
- D. Use a formula field on the candidate record to show the total number of interviews

Answer: AB

NEW QUESTION 57

- (Exam Topic 1)

What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

- A. Formula
- B. Currency
- C. Number
- D. Percent
- E. Date

Answer: BCD

NEW QUESTION 59

- (Exam Topic 1)

Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

- A. Lightning Process Builder
- B. Workflow
- C. Chatter Actions
- D. Visual Workflow

Answer: AD

NEW QUESTION 61

- (Exam Topic 1)

Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

- A. Field update with “re-evaluate workflow rules” selected can cause a recursive loop if the updated field is included in a workflow.
- B. Field update are not available on currency field if the organization uses multi-currency.
- C. Field updates to records based on workflow rules and approval processes do not trigger validation rules
- D. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

Answer: AC

NEW QUESTION 64

- (Exam Topic 1)

An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

- A. Formula
- B. Checkboxes
- C. Picklist
- D. Email

Answer: C

NEW QUESTION 66

- (Exam Topic 1)

Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

- A. Visual Workflow
- B. Salesforce1 Mobile App
- C. Lightning Process Builder
- D. Standalone Lightning App

Answer: BD

NEW QUESTION 70

- (Exam Topic 1)

Universal containers needs to flag leads with one or more business areas. They need to add a field to capture these to the lead records. There is no need to report on this field. What is the appropriate field type?

- A. Radio Buttons(multi-select)
- B. Picklist
- C. Text Area
- D. Picklist (multi-select)

Answer: D

NEW QUESTION 71

- (Exam Topic 1)

An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this ID will be used when upserting records. Which field attribute should be selected? Choose 2 answers

- A. Unique
- B. Required
- C. External ID
- D. Text (encrypted)

Answer: AC

NEW QUESTION 75

- (Exam Topic 1)

What type of field can be used to filter a Report Chart that has been added to a Page Layout?

- A. Name Field
- B. Formula Field
- C. Matching ID Field
- D. Standard Field

Answer: C

NEW QUESTION 80

- (Exam Topic 1)

What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

- A. Users with the “Manage Public Reports” permission can organize reports by creating custom report folders and sending invitations to users to access them.
- B. Users must have certain permissions to access public, hidden, or shared folder.
- C. Users with the “Manage Public Reports” and “Create and Customize Reports” permissions can create custom reports that all users can view.
- D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

Answer: AC

NEW QUESTION 81

- (Exam Topic 1)

User at Universal Containers needs to be able to quickly create a contact record from the Account record's Chatter feed. How should the App Builder enable the functionality?

- A. By creating a custom “Create a Record” Action on the Account.
- B. By creating a custom “Detail Page” Button on the Account.
- C. By creating a custom “Detail Page” Button on the Contract.
- D. By creating a custom “Create a Record” Action on the Contract

Answer: A

NEW QUESTION 84

- (Exam Topic 1)

The VP of sales at Universal Containers wants to have a set of screens to guide the inside sales team through collecting and updating data for leads. How can the App Builder accomplish this?

- A. Visual workflow
- B. Lightning Process Builder
- C. Workflow
- D. Lightning Connect

Answer: A

NEW QUESTION 88

- (Exam Topic 1)

When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

- A. The user uses a custom report type which does not include the Industry field.
- B. The Industry field has no record values in the Account.
- C. The Industry field is not enabled for the particular record type
- D. The user does not have Industry field visibility in the field – level security

Answer: A

NEW QUESTION 91

- (Exam Topic 1)

When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

- A. Build an approval process that requires unanimous approval from the manager and VP of sales.
- B. Create a workflow rule that checks for close date less than 60 days and add an email alert.
- C. Create a lightning process builder flow that submits the record for an approval process
- D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 94

- (Exam Topic 1)

What should be done to provide managers access to records of which they are not the owner in a private sharing model?

- A. Create a Manager Permission set and select the “View All Data” option
- B. Create a Manager profile and select the “View My Teams Data” option.
- C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
- D. Set the Manager field for each User Record on the Manager’s team.

Answer: A

NEW QUESTION 99

- (Exam Topic 1)

The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

- A. Datevalue()
- B. Now()
- C. Date()
- D. Today()

Answer: D

NEW QUESTION 102

- (Exam Topic 1)

When configuring a record type, an App Builder can configure the available value of a picklist field for the page layout. Which opportunity standard field is available to be configured directly in the Opportunity record type? Choose 2 answers

- A. Forecast Category
- B. Lead Source
- C. Type
- D. Stage

Answer: BC

NEW QUESTION 107

- (Exam Topic 1)

Which values must be defined when creating a new Opportunity Stage? Choose 3 answers

- A. Close Date
- B. Amount
- C. Probability
- D. Forecast Category
- E. Type

Answer: CDE

NEW QUESTION 109

- (Exam Topic 1)

What is a true statement regarding roll-up summary fields? Choose 2 answers

- A. Roll-up summary fields can only be created on the master of a master-detail relationship.
- B. The roll-up summary field inherits the field – level security of the child object
- C. Changes to the value of a roll-up summary field column of roll-up summary filters.
- D. Multi-select picklist fields can be used in the field column of roll-up summary filters.

Answer: AB

NEW QUESTION 112

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