Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

https://www.2passeasy.com/dumps/Platform-App-Builder/

NEW QUESTION 1
- (Exam Topic 1)
Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

A. Formula Field
B. Workflow Update
C. Case Process
D. Lightning Process Builder

Answer: A

NEW QUESTION 2
- (Exam Topic 1)
Universal containers would like to use a chatter group for their mergers and acquisition team to collaborate on potential new projects. This group should not be visible for non-members to see or join, and can be accessed by invite only. Which chatter Group type should the App Builder recommend?

A. Member Group
B. Unlisted Group
C. Public Group
D. Private Group

Answer: B

NEW QUESTION 3
- (Exam Topic 1)
Which rule can be configured for the Opportunity object? Choose 2 answers

A. Escalation Rule
B. Workflow Rule
C. Validation Rule
D. Assignment Rule

Answer: BC

NEW QUESTION 4
- (Exam Topic 1)
Universal Containers needs a field on the Account to track how many Opportunities are closing within the next 30 days. What can be used to accomplish this goal?

A. Process Builder
B. Apex Code
C. Roll-up Summary Field
D. Workflow Rule

Answer: C

NEW QUESTION 5
- (Exam Topic 1)
When should Unmanaged packages be created? Choose 2 answers

A. Deploying from a Developer Edition environment.
B. Publishing an application for sale on the AppExchange.
C. Migrating of components from sandbox to production
D. Distributing open-source projects on AppExchange

Answer: AD

NEW QUESTION 6
- (Exam Topic 1)
At Universal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

A. The invoice must have at least one Master-Detail field for reporting.
B. The Account record includes Invoice roll-up summary fields.
C. The Invoice records have existing values in the Account.
D. The Account is included in the workflow on the Invoice object.

Answer: B

NEW QUESTION 7
- (Exam Topic 1)
A new custom object is being created with a private sharing setting. The business wants to share individual records with specific people or group of people on a case by case basis. What options does the business user have to manually share individual records? Choose 3 answers

A. Public Groups

B. Permission Sets
C. Roles
D. Profiles
E. Users

Answer: ACE

NEW QUESTION 8
- (Exam Topic 1)
What the true statement is in regards to converting a tabular, summary, or matrix report to a joined report? Choose 3 answers

A. Joined report blocks are formatted as matrix reports.
B. Bucket fields are not supported in joined reports.
C. Cross filters are not supported in joined reports
D. The rows to display filter is not supported in Joined reports
E. Report formula fields are nor supported in Joined reports

Answer: BCD

NEW QUESTION 9
- (Exam Topic 1)
Which statement is true about converting a lead? Choose 3 answers

A. The lead's most recent campaign record is automatically applied to the "PRIMARY campaign source" field on the opportunity
B. Users can convert leads that are associated with an active approval process.
C. Multi-select picklist values on lead records overwrite values on the contact's corresponding field.
D. Administrators may choose whether to enforce validation rules & triggers
E. The system automatically maps standard lead fields to standard account, contact, and opportunity fields.

Answer: ADE

NEW QUESTION 10
- (Exam Topic 1)
A junction object has two Master-Detail relationships. What happens to a junction object record when either associated master record is deleted?

A. The record is deleted and placed in the recycle bin.
B. The master record can't be deleted if it has a child record.
C. The look-up field on the junction object record is cleared.
D. The record is permanently deleted and can't be restored.

Answer: A

NEW QUESTION 10
- (Exam Topic 1)
The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

A. Escalation rules
B. Visual workflow
C. Lightning Process Builder
D. Scheduled Apex

Answer: AC

NEW QUESTION 14
- (Exam Topic 1)
Where can a custom button be placed? Choose 3 answers

A. On the User Object
B. On the Custom List View
C. On a Person Account
D. On a related list
E. On a Web-to-Case form

Answer: BCD

NEW QUESTION 17
- (Exam Topic 1)
Universal Containers stores invoices in SAP. Users want to view invoice data on the related Account records in Salesforce. How can this be achieved? Choose 2 answers

A. Create a custom Invoice object and connect to SAP using Data Loader.
B. Create an external object connected to an invoice table in SAP.
C. Use SAP data export functions to load data directly in Salesforce
D. Connect to an OData Publisher Service for SAP databases

Answer: BD

NEW QUESTION 18
- (Exam Topic 1)
Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

A. Enable the contract feature and create a custom Contract template based on the Standard template.
B. Store a template in the static resources and configure the Action Link Template to use it.
C. Create the HTML template for contracts and store it in the Public Folder.
D. Select and install an AppExchange product to meet the contract generation needs.

Answer: D

NEW QUESTION 19
- (Exam Topic 1)
Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

A. Create an approval process on the User object to assign a permission set
B. Create a flow on the user object to assign a permission set.
C. Create a lightning process on the user object to launch a flow.
D. Create a workflow rule on the User object to assign a permission set.

Answer: BC

NEW QUESTION 20
- (Exam Topic 1)
Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

A. Lightning Process Builder
B. Workflow
C. Chatter Actions
D. Visual Workflow

Answer: AD

NEW QUESTION 22
- (Exam Topic 1)
An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

A. Formula
B. Checkboxes
C. Picklist
D. Email

Answer: C

NEW QUESTION 25
- (Exam Topic 1)
Universal containers needs to flag leads with one or more business areas. They need to add a field to capture these to the lead records. There is no need to report on this field. What is the appropriate field type?

A. Radio Buttons(multi-select)
B. Picklist
C. Text Area
D. Picklist (multi-select)

Answer: D

NEW QUESTION 28
- (Exam Topic 1)
What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

A. Users with the “Manage Public Reports” permission can organize reports by creating custom report folders and sending invitations to users to access them.
B. Users must have certain permissions to access public, hidden, or shared folder.
C. Users with the “Manage Public Reports” and “Create and Customize Reports” permissions can create custom reports that all users can view.
D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

Answer: AC

NEW QUESTION 29
- (Exam Topic 1)

When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

A. The user uses a custom report type which does not include the Industry field.
B. The Industry field has no record values in the Account.
C. The Industry field is not enabled for the particular record type
D. The user does not have Industry field visibility in the field – level security

Answer: A

NEW QUESTION 30
- (Exam Topic 1)
Universal containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

A. Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.
B. When importing the file, select the “Prevent Duplicates” option on the last step of the Import Wizard and import the file.
C. After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
D. After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

Answer: A

NEW QUESTION 33
- (Exam Topic 1)
What should be done to provide managers access to records of which they are not the owner in a private sharing model?

A. Create a Manager Permission set and select the “View All Data” option
B. Create a Manager profile and select the “View My Teams Data” option.
C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
D. Set the Manger field for each User Record on the Manager’s team.

Answer: A

NEW QUESTION 37
- (Exam Topic 1)
Which values must be defined when creating a new Opportunity Stage? Choose 3 answers

A. Close Date
B. Amount
C. Probability
D. Forecast Category
E. Type

Answer: CDE

NEW QUESTION 40
- (Exam Topic 1)
A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

A. Create a permission set that allows read-only access to the field via Field Level Security and assign it tothe agent.
B. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
C. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
D. Update the custom field’s Field Level Security in setup to allow the agent read-only access to the field.

Answer: A

NEW QUESTION 41
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