

# Exam Questions Sharing-and-Visibility-Designer

Salesforce Certified Sharing and Visibility Designer (SP19)

<https://www.2passeasy.com/dumps/Sharing-and-Visibility-Designer/>



#### NEW QUESTION 1

What is the best practice for testing sharing and visibility changes?

- A. Use Administrative and User reports to view the Active Users.
- B. Use the Login As feature for a sample user in each role and profile.
- C. Use Field Audit Trail to audit the field meta-data and visibility.
- D. Use the Sharing button to test Profile and Permission set changes.

**Answer:** B

#### NEW QUESTION 2

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer:** D

#### NEW QUESTION 3

Which two options are available to share a Report or Dashboard folder with other users in the Organization? Choose 2 answers

- A. Profiles
- B. Public Groups
- C. Roles
- D. Teams

**Answer:** BC

#### NEW QUESTION 4

The architect has a requirement to create a criteria-based sharing rule based on the customer Social.. up the rule in Contact Sharing, the field is not shown on the list of available field.

What might cause this?

- A. The field has been configured for encryption.
- B. The architect does not have permission to Compliance fields.
- C. The architect's profile does not have field level Security (FLS) for this field.
- D. fields with validation rules are not available for sharing rules.

**Answer:** A

#### NEW QUESTION 5

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center. In which two ways can UC hide list that are not relevant to an individual use since there will be Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate public group.
- D. Share the list views with the appropriate role in the role hierarchy

**Answer:** C

#### NEW QUESTION 6

Universal containers (UC) service reps are assigned to a profile which has "View All" in Case object.. To make sure service reps have access to all relevant information to attend to customer requests, which

Architect consider? Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

**Answer:** A

#### NEW QUESTION 7

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

**Answer:**

A

#### NEW QUESTION 8

What advanced tool can Salesforce enable for large-scale role hierarchy realignment?

- A. Granular locking
- B. Partitioning Division
- C. Set external organizational-wide default to public read only
- D. Skinny Table Indexing

**Answer:** A

#### NEW QUESTION 9

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory
- D. Deletion of a Territory

**Answer:** C

#### NEW QUESTION 10

Universal Containers has a custom Job object with a private sharing model. Based on the size and location of the Job, different teams must have access to edit the specific Job record. To support this requirement, Apex Managed Sharing has been implemented to share records with the required users. Since the teams change frequently, managed sharing recalculations need to be manually run frequently. What can the Architect do to optimize this process?

- A. Change the sharing model on the Job object to Public Read/Write.
- B. Create a scheduled job to automatically run the sharing recalculations on a nightly basis.
- C. Create public groups for each team, and share the jobs with the groups instead of users.
- D. Create a custom Visualforce page to edit the jobs and specify Without Sharing on the controller.

**Answer:** C

#### NEW QUESTION 10

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change. How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

**Answer:** CD

#### NEW QUESTION 14

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects.

How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

**Answer:** D

#### NEW QUESTION 18

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention due to system-initiated sharing rule recalculation
- B. Lock contention on Case records because of Action Plan custom object updates.
- C. Lock contention on Territory object because of Territory object updates.
- D. Lock contention on Account records because of Opportunity object updates.

**Answer:** A

#### NEW QUESTION 23

Universal Containers has a set of Account Management users that should only see Accounts once the Account becomes a customer. The Type field on the Account identifies whether the Account is a Prospect, Customer, Partner or Other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for Accounts?

Choose 2 answers.

- A. Institute a process that calls for the Account Manager to be added to the Account Team once the Account becomes a customer.
- B. Create an Account Sharing Rule that shares all Accounts owned by Sales to be shared with Account Management roles and subordinates.
- C. Create a Public List View, where Accounts of Type Customer are included and share the List view with the Account Management public group.
- D. Create a Criteria-based Sharing rule that shares the Account to the Account Management Group when the Type is Customer.

**Answer:** AD

#### NEW QUESTION 25

Universal Containers has requirement to integrate Salesforce with an external system to control record access. What option should the Architect consider when designing a solution?

- A. Use the Security API to modify the role hierarchy in Salesforce.
- B. Use the SOAP API to maintain the related SObject\_share records.
- C. Use the Metadata API to maintain the related SObject records.
- D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

**Answer:** B

#### NEW QUESTION 28

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

**Answer:** D

#### NEW QUESTION 30

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Create a specific Sharing Reason for the custom object.
- B. Use "runAS" system method in Apex classes to enforce record visibility.
- C. Create a new record in \_Share object with RowCause "Manual"
- D. Use "With Sharing" keyword to make sure record visibility will be considered

**Answer:** A

#### NEW QUESTION 32

Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator? Choose 2 answers.

- A. Disable "Grant Access Using Hierarchies."
- B. Disable the "Create" permission on all other profiles.
- C. Disable the "Read" permission on all other profiles.
- D. Disable the "View All" permission on all other profiles.

**Answer:** AD

#### NEW QUESTION 34

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Line Item Object should have a Lookup to the Invoice Object
- C. The Invoice Object should have an inner join to the Invoice Line Item Object
- D. The Invoice Line Item Object should have a Master-Detail to the Invoice Object

**Answer:** D

#### NEW QUESTION 39

A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is Private, but need to gain access when they are assisting with a specific deal. How can an Architect accomplish the requirement?

- A. Create a sharing rule to allow the product manager to access the opportunity.
- B. Enable opportunity teams and allow users to add the product manager.
- C. Enable account team and allow users to add the product manager.
- D. Use similar opportunities to share opportunities related to the product manager.

**Answer:** B

#### NEW QUESTION 43

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

**Answer:** B

#### Explanation:

```
<apex:outputText value="{!contactName}" rendered="{!$ObjectType.Contact.fields.Name.Accessible}" />
```

#### NEW QUESTION 48

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

**Answer:** BDE

#### NEW QUESTION 50

Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support these requirements?

Choose 2 answers

- A. Criteria-based Sharing Rules
- B. "View All" Profile settings
- C. Owner-based Sharing Rules
- D. Manual Sharing

**Answer:** BD

#### NEW QUESTION 51

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunities. UC has noticed that fields with field level security permission of read only on certain users' profiles are being updated by this class.

How should the architect fix this problem?

- A. Add With Sharing keyword to the class,
- B. Put the code in an inner class that uses the With Sharing keyword.
- C. Use the `IsUpdateable()` Apex method to test each field prior to allowing update.
- D. Use the `WITH SECURITY_ENFORCED` keyword in the SOQL statement.

**Answer:** D

#### NEW QUESTION 54

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

**Answer:** C

#### NEW QUESTION 56

Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoice records. currently, invoice is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles stills have access to the invoice object.

Which approach should an architect recommend to fix this problem?

- A. Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.
- B. Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.
- C. Replace Account and Invoice Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles,
- D. Change the Invoice organization-wide default from Controlled by Parent to Private and remove invoice access from the unauthorized

**Answer:**



D

#### NEW QUESTION 60

Which two capabilities does the delegated administrator permission provide? Choose 2 answers

- A. Assign users profiles
- B. Unlock users
- C. Set OWD
- D. Create profiles

**Answer:** AB

#### NEW QUESTION 65

User A at Universal Containers is in the default account team for User B. User B owns the ACME account and changed User A's team member access to the account. What is the impact of this change?

- A. Changes affect the default Opportunity team.
- B. Changes affect only the ACME Account
- C. Changes affect the default Account team.
- D. Changes affect all child ACME Accounts.

**Answer:** B

#### NEW QUESTION 67

At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field "Key Customer" should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security features are required to support these requirements with the minimum amount of effort?

Choose 3 answers

- A. Criteria-Based Sharing Rules
- B. Owner-Based Sharing Rules
- C. Role Hierarchy
- D. Apex Managed Sharing
- E. Permission Sets

**Answer:** ACE

#### NEW QUESTION 71

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use runAs system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use isShareable in Apex classes to assure record visibility will be followed.
- D. Use isAccessible keyword in Apex classes to assure record visibility will be followed

**Answer:** BD

#### NEW QUESTION 76

At Universal Containers there is a team of auditors distributed through the organization that all need access to high-value Opportunities. With a private sharing model, which two option should an architect recommend when designing a solution for this requirement?

Choose 2 answers

- A. Put the auditors as the highest level of the role hierarchy.
- B. Add the auditors to the default Opportunity Team.
- C. Create a criteria-based sharing rule to give access to the public group for high-value Opportunities.
- D. Create a public group and assign the Auditors to the group.

**Answer:** AD

#### NEW QUESTION 77

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, owner ship-based sharing rules were created for each team.

What is the side effect of this approach?

- A. All sales reps will have Read access to Accounts for all Opportunities.
- B. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by then team members.
- C. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- D. All sales reps will have Read access to all Accounts.

**Answer:** A

#### NEW QUESTION 78

How should the Architect ensure that OBJECT-LEVEL SECURITY is enforce within a custom Visualforce application that was a standard Apex controller on the

Lead object?

- A. Use the runAs() method to enforce user permissions in the Apex controller.
- B. Use the Schema.DescribeSObjectResult.isAccessible() method in the Apex controller.
- C. Use the {!\$ObjectType.lead.accessible} expression within the Visualforce page.
- D. Use the "With Sharing" keyword when defining the Visualforce page.

**Answer: C**

#### NEW QUESTION 82

Universal Containers wants to store Payment Term Details on the Account object, but the fields should only be visible on certain record types and for certain user profiles.

How can a System Administrator quickly determine which user profiles, page layouts, and record types include certain fields?

- A. Log in as each user profile and view the Account Page Layouts.
- B. Use the Field Accessibility Viewer for the fields in question
- C. Universally require the field at the field level.
- D. Click the Field-Level Security for the field on each Profile.

**Answer: B**

#### NEW QUESTION 86

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build apex Managed Sharing code to share Job Interview with the Interviewer user
- B. Build a criteria-based sharing rule between the Job Interview and the Interviewer
- C. Build a standard sharing rule between Job Interview and the Interviewer
- D. Build a workflow email notification to notify the interviewer of the record assignment

**Answer: A**

#### NEW QUESTION 87

Universal Container has developed a custom Visualforce page that will accept user input and must prefer returning the results to the users. Which two techniques should be used to ensure the users cannot perform a SOQL injection attack?

- A. Escape double quotes in the user input.
- B. Use bind variable in the SOQL query.
- C. Use the escapesinglequotes() method to sanitize user input.
- D. Use the with Sharing keyword on the controller.

**Answer: B**

#### NEW QUESTION 91

The Corporate Identity and Access Team needs to audit User setup in the Salesforce .. What two permissions should be granted to this team so they can perform their audit? Choose 2 answers

- A. View permission on the User object
- B. View Setup and Configuration
- C. View All Users
- D. View All Data

**Answer: B**

#### NEW QUESTION 96

Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met:

The Loan custom object should be set to Private in the Org-Wide Defaults.

Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

Which two methods will allow the Architect to meet the requirements? Choose 2 answers.

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan\_share object.
- B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.
- C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

**Answer: BD**

#### NEW QUESTION 98

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and rea..

Which two point should an Architect consider in this situation? Choose 2 answers

- A. Using a temporary parking lot account to improve performance.
- B. Changing complex role hierarchy can cause a high level of sharing recalculation.

- C. Restricting the organization-sharing configurations to private.
- D. Replacing Account records ownerships massively can cause data skew.

**Answer:** BD

#### NEW QUESTION 101

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

- A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
- B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.
- C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
- D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

**Answer:** B

#### NEW QUESTION 106

What should a Salesforce architect recommend to make sure that users that gained access to a custom object record through Apex managed sharing do not lose access to it when its owner is changed?

- A. Create specific Apex Sharing Reason for the custom object.
- B. Use "runAs" system method in Apex classes to enforce record visibility.
- C. Use "With Sharing" keyword to make sure record visibility will be considered.
- D. Create a new record in \_Share object with RowCause 'Manual'.

**Answer:** A

#### NEW QUESTION 111

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- A. The user encounters an error while saving the record
- B. The field is automatically removed from the page
- C. The output field is visible to user
- D. The user is able to enter a value into the phone field

**Answer:** B

#### NEW QUESTION 116

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all .. How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

- A. Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
- B. Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
- C. Use Apex Sharing to remove NPS object share records for Manager profiles.
- D. Set organization-wide default to Private and uncheck the Access Using Hierarchies Option for ..

**Answer:** D

#### NEW QUESTION 117

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

**Answer:** BD

#### NEW QUESTION 118

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Move the file to another folder
- B. Rename the file.
- C. Delete the file.
- D. Delete the public link.

**Answer:** D

#### NEW QUESTION 119

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case



objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

**Answer:** AB

#### NEW QUESTION 122

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

**Answer:** AC

#### NEW QUESTION 127

Which three advanced tools can Salesforce enable for large-scale role hierarchy realignments in organizations with large data volumes? Choose 3 answers.

- A. Partitioning by Divisions
- B. Granular Locking
- C. Parallel Sharing Rule Recalculation
- D. Deferred Sharing Calculation
- E. Skinny Table Indexing

**Answer:** ADE

#### NEW QUESTION 132

Besides their own team accounts, sales managers at Universal Container need to have READ access to all other countries. Role hierarchy was implemented accordingly (based on countries) but a Sales manager in the US comp records of the same segment in Canada. What should be done to grant access in a proper way?

- A. Create criteria-based sharing rule to grant access to account records that have the same segment.
- B. Create owner-based sharing rule to grant access to account records that have the same segment.
- C. Create a public group and include all accounts of the same segment and grant access through.
- D. Change the role hierarchy and put all the sales managers in the US and Canada as the same role.

**Answer:** A

#### NEW QUESTION 137

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field. How can the Architect support this request? Choose one

- A. Create a permission set in the Category field to read-only and assign it to the users.
- B. Create a new profile without edit access to Category and assign it to the users.
- C. Create a new page layout with the Category Field set to read-only for these users.
- D. Create a custom permission to grant read-only access to Category and assign it to the users.

**Answer:** B

#### NEW QUESTION 139

Universal Containers is updating its Organization-Wide Sharing Settings for the Account Object from a "Public Read/Write" model to a "Private" model, so that they can hide certain national accounts from sales reps and sales managers. These national accounts should only be accessible by sales directors and above. Universal Container's Role Hierarchy matches its organizational hierarchy. Which two options should the Architect consider when designing the solution? Choose 2 answers

- A. Sales directors will need a sharing rule created so that they can see accounts owned by Sales Users.
- B. National accounts must be owned by a user who is above the sales managers in the Role Hierarchy.
- C. Apex managed sharing will have to be disabled for the account object to protect the national accounts.
- D. If a sales rep is added to the Opportunity Team for a national account, they will gain access to account data.

**Answer:** BD

#### NEW QUESTION 140

If OWD is Public Read Only, what are sharing access options

- A. Read, - Read/Write

**Answer:** A

#### NEW QUESTION 143

Universal Containers (UC) has a partner community for its 200 distributors. UC customer accounts are .. organization-wide default setting for the custom Delivery object is private.

How can an architect advise UC to grant all users at a distributor access to delivery records for all customer distributor?

- A. Create a Sharing set for the Distributor profile to grant access to the Delivery object.
- B. Create a criteria-based sharing rule that shares delivery records matching the Distributor to user distributor.
- C. Give ownership of the delivery record to a distributor user.
- D. Create a criteria-based sharing rule that shares delivery record matching a distributor to the ...

**Answer:** A

#### NEW QUESTION 146

Universal Containers (UC) has implemented Customer Community with customer community plus licenses for their distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor.

Which feature only supports these requirements?

- A. Permission set to grant community admin permission
- B. Delegate external user
- C. Partner super user
- D. Partner community admin.

**Answer:** C

#### NEW QUESTION 150

When you make changes to roles and groups Salesforce locks the entire group membership table, which makes it impossible to process group changes in multiple threads to increase throughput on updates.

- A. Granular Locking

**Answer:** A

#### NEW QUESTION 152

Universal Containers has created a Reimbursement Custom Object to capture requests for reimbursement of expenses related to office supplies. The Reimbursement requests are sometimes sensitive and the Team Leads should not have access to the Reimbursement records submitted by the Users in the Call Center Agent role. The Director of Support will require access to all Reimbursement records. The role hierarchy is set as follows: Call Center Agent role reports to Team Lead role, which Reports to the Director of Support. Which steps would the Architect take to ensure proper sharing in this Role Hierarchy structure assuming Private Sharing Setting for the Reimbursement Object?

- A. Leave the Reimbursement Object in "Deployed" Status and set the Director of Supports Profile to "View All" in the object permissions.
- B. Use an Approval Process to change the owner of the Reimbursement record upon submission to the Director of Support
- C. Disable Grant Access Using Hierarchies for the Object and create a Sharing Rule to enable sharing to the Director of Support
- D. The sharing scenario described will occur without any special configuration choices being made by the Architect

**Answer:** C

#### NEW QUESTION 157

In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance?

Choose 2 answers.

- A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.
- B. Update the field type of each of the 12 fields to "Text (Encrypted)" so that they are encrypted at rest.
- C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.
- D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

**Answer:** BC

#### NEW QUESTION 160

If you want to create some logic that will share certain records in APEX code, you just have to create special records that will open access to the desired records. The aim is to create records of certain type, for example , all share objects for custom objects are named as

- A. MyCustomObject\_Share

**Answer:** A

#### NEW QUESTION 162

Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

- A. The Sharing model is either Private or Public Read only.
- B. The Sharing button always appears.
- C. The Sharing model is Public Read/Write.
- D. The Sharing model is Public Read/Write/Transfer.

**Answer:** A

#### NEW QUESTION 167

Universal Containers has a customer that meets criteria for two Enterprise territory Management territories (Portugal and Southern Europe). What is necessary to assign opportunities to a territory for this account?

- A. Create a criteria-based sharing rule on the Opportunity to assign It to a territory.
- B. Create a Process Builder Process that updates the Territory field on the Opportunity
- C. The territory with the highest Territory Type Priority is automatically assigned to the Opportunity
- D. Create an Apex class that implemen
- E. Filter-Based Opportunity Territory Assignment

**Answer:** D

#### NEW QUESTION 171

Universal Containers (UC) tuned off the Customer User Visibility feature in Customer Community. What community functionality is expected by having the Customer User Visibility tuned off?

- A. Creating new Customer community users.
- B. Updating their user profile.
- C. Searching for other external users.
- D. Search for internal users.

**Answer:** C

#### NEW QUESTION 174

In order to comply with Regulatory Requirements, Universal Containers must store sensitive customer information on-premise. Universal Containers would like this on-premise information to be accessible from Salesforce. What technology can Universal Containers use to achieve this?

- A. Implement a third-party tokenization service.
- B. Implement an on-premise database.
- C. Implement a third-party proxy server.
- D. Implement the Salesforce Shield toolkit.

**Answer:** C

#### NEW QUESTION 178

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their data in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

- A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
- B. Updates to parent and child records are being processed in the same batch.
- C. Updates to parent records and their child records being processed simultaneously in separate threads.
- D. Updates to parent and child records are being processed synchronously in the same threads.

**Answer:** AC

#### NEW QUESTION 183

Universal Containers has the following requirements: A custom Loan object requires Org-Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

- A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing
- B. Create a lookup relationship from the Loan object to the User object
- C. Use a trigger on the Loan object to create the corresponding record in the Loan share object
- D. Create a master-detail relationship from the Loan to the User object
- E. Loan records will be automatically shared with the Underwriter
- F. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

**Answer:** B

#### NEW QUESTION 185

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