

# Exam Questions Sharing-and-Visibility-Designer

Salesforce Certified Sharing and Visibility Designer (SP19)

<https://www.2passeasy.com/dumps/Sharing-and-Visibility-Designer/>



#### NEW QUESTION 1

Universal Containers uses person accounts to represent retail customers and business accounts to represent commercial customers. The Retail Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to Private, how might the architect meet these requirements?

- A. Give View All access for Accounts to the Retail Sales profile.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to at account contact roles records owned by sales reps.
- D. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount.

**Answer: D**

#### NEW QUESTION 2

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a.. Configured an external object called Invoice.

Created a lookup relationship between account and the invoice

How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

**Answer: D**

#### NEW QUESTION 3

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Public Groups
- B. Profiles
- C. Roles and Subordinates
- D. Manual Sharing

**Answer: AC**

#### NEW QUESTION 4

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

**Answer: D**

#### NEW QUESTION 5

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

**Answer: D**

#### NEW QUESTION 6

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer: D**

#### NEW QUESTION 7

Universal Containers has a private sharing model on Accounts. Apex Managed Sharing is required to share certain account records with all users who are assigned to a specific Role in the Role Hierarchy. What should be the recommended way for the Architect to implement this?

- A. Create an AccountShare record associated to a public group containing the Users in the Role.
- B. Create an AccountShare record associated to each user who is assigned to the Role.
- C. Create an AccountShare record associated to the required Role.
- D. Create an AccountShare record associated to a public group containing the Role.

**Answer:** A

#### NEW QUESTION 8

Universal Containers has requirement for the Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

When assigning access level for the record, which two lines of code will cause a DML exception on insert to the database?

Choose 2 answers

- A. Objectname.AccessLevel='Edit'
- B. Objectname.AccessLevel='All'
- C. Objectname.AccessLevel='None'
- D. Objectname.AccessLevel='Read'

**Answer:** BC

#### NEW QUESTION 9

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

**Answer:** D

#### NEW QUESTION 10

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the .. complaints of permission error messages appearing when closing an opportunity.

How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
- C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the orders related to the opportunity.

**Answer:** B

#### NEW QUESTION 10

A user at Universal Containers would like to give access to a Report folder to someone else in the organization.

Which two access permissions should the user have to support this requirement? Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

**Answer:** CD

#### NEW QUESTION 14

Which two options are available to share a Report or Dashboard folder with other users in the Organization? Choose 2 answers

- A. Profiles
- B. Public Groups
- C. Roles
- D. Teams

**Answer:** BC

#### NEW QUESTION 18

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center. In which two ways can UC hide list that are not relevant to an individual use since there will be Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate public group.
- D. Share the list views with the appropriate role in the role hierarchy

**Answer:** C

#### NEW QUESTION 22

Universal Containers has the following requirements:

- \* The Commercial Account and Consumer Account support departments should not collaborate.
- \* The Commercial and Consumer sales users roll up to the same VP of Sales, but there should be no collaboration between sales departments.
- \* The Commercial sales department should share its customers with the Commercial support department.
- \* The Consumer sales department shares its customers with the Consumer support department.
- \* The Commercial and Consumer support departments roll up to the same Support Director.
- \* The sales departments will remain the Account Owner for the Accounts that they sell to. What is the recommended Org-Wide Sharing Default for Accounts, and how would the Architect enable proper Commercial and Consumer Sales to Support Account Sharing for this scenario?

- A. Private Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Role(s) and Consumer Sales Role(s) to Commercial Support Role(s).
- B. Private Account Sharing with Sharing Rules from Commercial support Role(s) to Commercial Support Role(s) and Consumer Sales Role(s) to Consumer Support Role(s).
- C. Read-Only Account Sharing with Sharing Rules from Commercial Sales Role(s) to Consumer Support Group(s) and Consumer Sales Role(s) to Commercial Support Groups(s).
- D. Private Account Sharing with Sharing Rules from Commercial Sales Group(s) to Commercial Support Groups(s) and Consumer Sales Group(s) to Consumer Support Group(s).

**Answer: D**

#### NEW QUESTION 26

Which two reasons should the Architect consider regarding the use of Apex Sharing Reasons? Choose 2 answers

- A. Ensuring the developer can more easily troubleshoot programmatic sharing.
- B. Ensuring the Share record is not deleted upon ownership change.
- C. Ensuring the Share record is deleted upon ownership change.
- D. Ensuring there is additional criteria available for Criteria-Based Sharing.

**Answer: AB**

#### NEW QUESTION 28

Universal Containers has selected a small and diverse group of users to review Inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However some of these users are reporting they don't see any of the Accounts that were shared with the public group. what is the underlying Issue for these users?

- A. The users are In profiles that have no access to the Account object.
- B. The page layout assigned to these mart to different than the Account owner
- C. The users have a permission set that only allow Accounts in "Active' status.
- D. The Accounts ire owned by users higher In the role hierarchy.

**Answer: A**

#### NEW QUESTION 30

Universal containers (UC) service reps are assigned to a profile which has "View All" in Case object.. To make sure service reps have access to all relevant information to attend to customer requests, which Architect consider? Choose 2 answers

- A. Service reps will be able to access to Contact records if they are Controlled by Parent.
- B. Service reps will be able to access to Contact records due to Implicit Sharing.
- C. Service reps will NOT able to access to Contact records because Account OWD is private
- D. Service reps will NOT able to access to Contact records if they are controlled by Parent.

**Answer: A**

#### NEW QUESTION 32

The sales manager in Japan have asked the sales manager in Australia to assist them with closing the .. How are these requirements achieved?

- A. Use sharing set to give the sales manager access to the deals.
- B. Create ownership-based sharing rule.
- C. Use opportunity teams to automatically add the sales manager as a team member.
- D. Assign the sales manager View All on the opportunity object.

**Answer: B**

#### NEW QUESTION 33

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

**Answer: A**

#### NEW QUESTION 37

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory
- D. Deletion of a Territory

**Answer:** C

#### NEW QUESTION 39

Universal Containers has a custom Job object with a private sharing model. Based on the size and location of the Job, different teams must have access to edit the specific Job record. To support this requirement, Apex Managed Sharing has been implemented to share records with the required users. Since the teams change frequently, managed sharing recalculations need to be manually run frequently. What can the Architect do to optimize this process?

- A. Change the sharing model on the Job object to Public Read/Write.
- B. Create a scheduled job to automatically run the sharing recalculations on a nightly basis.
- C. Create public groups for each team, and share the jobs with the groups instead of users.
- D. Create a custom Visualforce page to edit the jobs and specify Without Sharing on the controller.

**Answer:** C

#### NEW QUESTION 43

Mary is Joe's manager in the role hierarchy. The OWD for a custom Invoice object is Public ReadOnly and Mary's profile is not granted the Read permission for the Invoice object.

What action can Mary take on Joe's Invoice records'?

- A. Read/Write
- B. Edit Only
- C. None
- D. View Only

**Answer:** C

#### NEW QUESTION 44

Universal Containers has set Partners users who will see records owned by partner users in roles below them in the hierarchy of which roles?

- A. Executive, Manager, and User

**Answer:** A

#### NEW QUESTION 46

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The .. yearly by the customers should be available on the Account record to the Marketing team, but the Marketing Shipment records.

What recommend should an Architect provide to accomplish this?

- A. Public organization-wide default on Shipment, process builder, and lookup relationship to Account.
- B. Private organization-Wide default on Shipment, rollup summary, and Master-Detail relationship to Account.
- C. Controlled by Parent (Account) on Shipment, trigger, and trigger, and Master-Detail relationship to Account.
- D. Private organization-wide default on Shipment, trigger, and Lookup relationship to Account,

**Answer:** C

#### NEW QUESTION 47

In order to allow community users to collaborate on Opportunities, which license type must the users.

- A. Sales Community
- B. Customer Community
- C. Partner Community
- D. Customer Community plus

**Answer:** C

#### NEW QUESTION 48

Universal containers (UC) implemented a private organization-wide default for the Container and Case objects.

How can UC give support representatives access to Container and Case records owned by Customer Community users?

- A. Create an ownership-based sharing rule that gives access to the head of support role and internal subordinates
- B. Create a criteria-based sharing rule that gives access to the head of support role and internal subordinates
- C. Support representatives nil automatically get access to these records via the role hierarchy
- D. Create a Share Group based on the sharing set created for the Customer Community User Profile.

**Answer:** D

#### NEW QUESTION 51

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has

Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention due to system-initiated sharing rule recalculation
- B. Lock contention on Case records because of Action Plan custom object updates.
- C. Lock contention on Territory object because of Territory object updates.
- D. Lock contention on Account records because of Opportunity object updates.

**Answer:** A

#### NEW QUESTION 52

How would you make sure Visualforce page is security proof? Choose 3 answers

- A. Manually check for cross site
- B. Manually check for sql injection
- C. Submit to force security scanner
- D. Use web application tool for security
- E. Use debug to check hijacked requests

**Answer:** CDE

#### NEW QUESTION 57

Universal Containers has requirement to integrate Salesforce with an external system to control record access. What option should the Architect consider when designing a solution?

- A. Use the Security API to modify the role hierarchy in Salesforce.
- B. Use the SOAP API to maintain the related SObject\_share records.
- C. Use the Metadata API to maintain the related SObject records.
- D. Use the SOAP API to create new Criteria-Based Sharing Rules in Salesforce.

**Answer:** B

#### NEW QUESTION 62

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value. How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

**Answer:** C

#### NEW QUESTION 65

Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

**Answer:** D

#### NEW QUESTION 69

Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator? Choose 2 answers.

- A. Disable "Grant Access Using Hierarchies."
- B. Disable the "Create" permission on all other profiles.
- C. Disable the "Read" permission on all other profiles.
- D. Disable the "View All" permission on all other profiles.

**Answer:** AD

#### NEW QUESTION 71

Which two options provide implicit record access to users? Choose 2 answers

- A. Read-only access to parent account for a user, based on a criteria-based sharing rule
- B. Read-only access to parent account for a user with access to a child case
- C. Access to child opportunities for the owner of the parent account
- D. Access to related leads for the owner of the parent campaign

**Answer:** BC

**NEW QUESTION 74**

The Finance team at Universal Containers usually does not need access to Account and Contract records. A user is given Opportunity access for a big deal to help with tax calculation. She can now also access Account and Contract records.

Which two reasons could be causing this issue? Choose 2 answers.

- A. Contact records can be accessed due to implicit sharing from Account.
- B. Account records can be accessed due to implicit sharing from Opportunity.
- C. Contact records can be accessed due to implicit sharing from Opportunity.
- D. Account records can be accessed due to role hierarchy.

**Answer:** AB

**NEW QUESTION 77**

Universal Containers (UC) is implementing Sales Cloud. During the last quarter of the financial year, they requested a solution in Salesforce to allow them to specify an assistance agent on the opportunity. The system should automatically remove access from the previous assistant and .

What is the optimum solution to meet the requirements?

- A. Use share group to share opportunities with the assistant agent.
- B. Use opportunity team and create an assistant field, use apex to share opportunities with the assistant agent.
- C. Use sharing rule to share opportunities with the assistant agent.
- D. Use apex sharing to share and unicast opportunities with the assistant agent.

**Answer:** D

**NEW QUESTION 80**

Universal Containers has a strict security model enforced through object, field, and row-based security mechanisms. The Architect would like to ensure the security model is being thoroughly tested using Apex automated tests. Which three considerations should be made when using the runAs() method to design Apex unit tests?

- A. runAs() does not enforce user permissions or field-level permissions in test classes
- B. runAs() can be used inside of test classes to validate record-level security
- C. runAs() can be used inside of test classes to validate field-level permissions
- D. runAs() can be used outside of test classes to bypass record-level security
- E. runAs() counts towards total DML statements issued within transaction

**Answer:** ABE

**NEW QUESTION 81**

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These cases should be visible only to the support rep who owns the case and the marketing consultants.

Which recommendation should a Salesforce architect give to allow this scenario?

- A. Case organization-wide default Private and Account Team with Read/Edit permission.
- B. Case organization-wide default Public Read Only and Case Team with Read permission.
- C. Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
- D. Case organization wide default Private and Case Team with Read/Edit permission.

**Answer:** D

**NEW QUESTION 86**

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

**Answer:** A

**NEW QUESTION 91**

Universal Containers has a custom object, Employee Review, with an Organization-Wide Default security setting of Private. A user lookup on the Employee Review object is populated when a reviewer is assigned to perform a review. How can this user be granted edit access to the record if they are not the owner?

- A. The user will be granted access to the record automatically when the user lookup is populated.
- B. Create a workflow rule to share the Employee Review record with the user in the lookup field.
- C. Create an Apex trigger to insert an Employee Review Share record with an access level of Edit.
- D. Create a criteria-based sharing rule to share the record with the user in the lookup field.

**Answer:** D

**NEW QUESTION 95**

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.SObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

**Answer:** B

**Explanation:**

```
<apex:outputText value="{!contactName}" rendered="{!$ObjectType.Contact.fields.Name.Accessible}" />
```

#### NEW QUESTION 100

What is required to implement Filter-Based Opportunity Territory Assignment?

- A. Define an account assignment with a filter criteria rule for Filter-Based Opportunity Territory Assignment.
- B. Define a Territory assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.
- C. Define a custom Apex class for Filter-Based Opportunity Territory Assignment in the system.
- D. Define an Opportunity assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.

**Answer:** C

#### NEW QUESTION 102

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class.  
How should the architect fix this problem?

- A. Put the code in an class that uses the With Sharing keyword.
- B. Use the `IsUpdateable()` Apex method to test each field prior to allowing updates.
- C. Use the `With SECURITYT_ENFORCED` keyword in the SOQL statement.
- D. Add With Sharing keyword to the class.

**Answer:** C

#### NEW QUESTION 105

At Universal Containers, users should only see Accounts they or their subordinates own. All Accounts with the custom field "Kay Customer" should be visible to all Senior Account Managers. There is a custom field on the Account record that contains sensitive information and should be hidden from all users, except 3 designated users who require view and edit access. These three users come from different user groups, and will change occasionally. Which three platform security features are required to support these requirements with the minimum amount of effort?  
Choose 3 answers

- A. Criteria-Based Sharing Rules
- B. Owner-Based Sharing Rules
- C. Role Hierarchy
- D. Apex Managed Sharing
- E. Permission Sets

**Answer:** ACE

#### NEW QUESTION 106

At Universal Containers, Accounts and Contracts are normally visible to all employees, and Proposals center owner and managers. However, some Proposals are considered confidential and are managed by a Strategic should not be visible to anyone in the Sales group other than owner and the strategic team.  
How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and create an center- base sharing rule to grs
- B. Disable Grant Access Using Hierarchies and set an Owner\_Based Sharing rule for Strategic Deals team
- C. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Dvt.
- D. Disable Grant Access Using Hierarches and set a Criteria-based Sharing rule for Strategic Deals team.

**Answer:** D

#### NEW QUESTION 107

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.  
Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use `runAs` system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use `isShareable` in Apex classes to assure record visibility will be followed.
- D. Use `isAccessible` keyword in Apex classes to assure record visibility will be followed

**Answer:** BD

#### NEW QUESTION 110

Universal Containers is planning to pilot a new application to a small set of Sales Reps.  
What is the optimal way to grant inly this Sales Reps access to the new functionality, while hiding ..

- A. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.
- B. Revoke access to legacy function in the Sales Rep profile and create a permission set for the ..
- C. Create a permission set to grant access to the new functionality and hide the old functionality.
- D. Create new user records for the pilot user that they will use for the pilot.

**Answer:** A

#### NEW QUESTION 112

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, owner ship-based sharing rules were created for each team. What is the side effect of this approach?

- A. All sales reps will have Read access to Accounts for all Opportunities.
- B. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by then team members.
- C. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- D. All sales reps will have Read access to all Accounts.

**Answer:** A

#### NEW QUESTION 117

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

**Answer:** B

#### NEW QUESTION 122

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private. What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

**Answer:** C

#### NEW QUESTION 126

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build apex Managed Sharing code to share Job Interview with the Interviewer user
- B. Build a criteria-based sharing rule between the Job Interview and the Interviewer
- C. Build a standard sharing rule between Job Interview and the Interviewer
- D. Build a workflow email notification to notify the interviewer of the record assignment

**Answer:** A

#### NEW QUESTION 127

Universal Container has developed a custom Visualforce page that will accept user input and must prefer returning the results to the users. Which two techniques should be used to ensure the users cannot perform a SOQL injection attack?

- A. Escape double quotes in the user input.
- B. Use bind variable in the SOQL query.
- C. Use the escapesinglequotes() method to sanitize user input.
- D. Use the with Sharing keyword on the controller.

**Answer:** B

#### NEW QUESTION 132

Universal Containers has set the Org-Wide Sharing Default for Accounts to Private and has created some sharing rules to extend access based on certain data access policies. An architect has been asked to review access to a certain set of key customer accounts. How might this review be conducted?

- A. Export the Account Share table and review.
- B. Run a Report on Sharing in the Admin Console.
- C. Log in as each user and Run the All Accounts List View.
- D. Use the Sharing button on each customer Account.

**Answer:** A

#### NEW QUESTION 136

Universal Containers is implementing a community of High-Volume Community users. Community users should be able to see records associated to their Account or Contact record. The Architect is planning to use a Sharing Set to provide access to the records. When setting up the Sharing Set, certain objects are not available in the list of Available Objects. Which two reasons explain why an object is excluded from the list of Available Objects in a Sharing Set?

- A. The object is a custom object, and therefore not available for a sharing set.
- B. The object's Organization-Wide sharing setting is set to Public Read/Write.
- C. The object's Organization-Wide sharing setting is set to Private.
- D. The custom object does not have a lookup to Accounts or Contacts.

**Answer:** BD

#### NEW QUESTION 138

Which of the following is used to encrypt a variety of widely used standard fields, along with some custom fields and many kinds of files.

- A. Shield Encryption.

**Answer:** A

#### NEW QUESTION 143

After setting up Customer Community and enable collaboration, the architect realizes that customers are only Chatter posts from other customers in their account. What should the architect do to allow viewing chatter posts from all customers?

- A. Enable Community User Visibility.
- B. Set View AH for Chatter posts.
- C. Enable Chatter Super User.
- D. Enable Internal Users Visibility.

**Answer:** B

#### NEW QUESTION 145

Universal Containers' organization wide-defaults model is private for the Account object. A sales repeats to opportunity records. Which level of access will the sales rep have to the related account record?

- A. No access
- B. Read/Create/Edit access
- C. Read/Create access
- D. Read-only access

**Answer:** D

#### NEW QUESTION 147

Universal Containers uses person accounts to represent retail customers and business to represent Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to private, how might the architect meet these requirements.

- A. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact reps.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount
- D. Give view All access for Accounts to the Retail Sales profile.

**Answer:** C

#### NEW QUESTION 148

What can be done in Profile which is not in Permission Set

- A. Login Hours, Page Layout assignment

**Answer:** A

#### NEW QUESTION 150

Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met:  
The Loan custom object should be set to Private in the Org-Wide Defaults.

Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

Which two methods will allow the Architect to meet the requirements? Choose 2 answers.

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan\_share object.
- B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.
- C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

**Answer:** BD

#### NEW QUESTION 155

What is a workaround to ownership data skew?

- A. You can minimize possible performance impacts by not assigning the user(s) to a role.

**Answer:** A

#### NEW QUESTION 160

Universal Containers has recently activated an integration that synchronizes customer information and orders into their CRM of choice: Salesforce.com. One of their largest customers, United Air, has over 12,000 unique contacts. Since the integration was activated, sales reps are having trouble adding contacts to the United Air account. When a sales rep adds a contact, they get the following error message:UNABLE\_TO\_LOCK\_ROW, This issue seems to affect the United Air account and several other large customers. The sales rep can usually save the contact by trying again later in the evening. What should the Architect recommend as a possible solution?

- A. Add a role-based sharing rule so all sales team members have Read/Write access to contacts.
- B. Remove sharing rules and replace them with Apex sharing for Unite Air and the other large accounts.
- C. Implement an account hierarchy and redistribute the contacts evenly under the child accounts.
- D. Create a permission set for the sales team to grant them Read/Write access to all account fields.

**Answer:** C

#### NEW QUESTION 161

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

- A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
- B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.
- C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
- D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

**Answer:** B

#### NEW QUESTION 165

What should a Salesforce architect recommend to make sure that users that gained access to a custom object record through Apex managed sharing do not lose access to it when its owner is changed?

- A. Create specific Apex Sharing Reason for the custom object.
- B. Use "runAs" system method in Apex classes to enforce record visibility.
- C. Use "With Sharing" keyword to make sure record visibility will be considered.
- D. Create a new record in \_Share object with RowCause 'Manual'.

**Answer:** A

#### NEW QUESTION 170

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all .. How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

- A. Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
- B. Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
- C. Use Apex Sharing to remove NPS object share records for Manager profiles.
- D. Set organization-wide default to Private and uncheck the Access Using Hierarchies Option for ..

**Answer:** D

#### NEW QUESTION 171

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

**Answer:** BD

#### NEW QUESTION 174

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

**Answer:** AB

#### NEW QUESTION 178

Universal Containers (UC) has Affiliates who sell containers in countries where UC does not have a local office. UC has leveraged the Partner Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and restructured its internal sales team with the following structure:

Sales VP ...> Direct of sales ..> Sales Manager ..> Sales Reps

What is the main problem a Salesforce Architect will face to provide a solution?

- A. Partner Community does not support Role Hierarchy.
- B. Partner User Roles are limited to three levels.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Super User does not work in Partner Community

**Answer: B**

#### NEW QUESTION 182

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.
- B. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- C. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- D. Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.

**Answer: D**

#### NEW QUESTION 184

Universal Containers is updating its Organization-Wide Sharing Settings for the Account Object from a "Public Read/Write" model to a "Private" model, so that they can hide certain national accounts from sales reps and sales managers. These national accounts should only be accessible by sales directors and above.

Universal Container's Role Hierarchy matches its organizational hierarchy. Which two options should the Architect consider when designing the solution? Choose 2 answers

- A. Sales directors will need a sharing rule created so that they can see accounts owned by Sales Users.
- B. National accounts must be owned by a user who is above the sales managers in the Role Hierarchy.
- C. Apex managed sharing will have to be disabled for the account object to protect the national accounts.
- D. If a sales rep is added to the Opportunity Team for a national account, they will gain access to account data.

**Answer: BD**

#### NEW QUESTION 185

A dummy user at Universal Containers owns more than 10,000 lead records. The system assigned all these leads to a dummy user. This is causing performance issues whenever role hierarchy changes. Which two options should be recommended to improve performance?

Choose 2 answers.

- A. Assign ownership to a small number of users.
- B. Add the dummy user into a public group.
- C. Add the dummy user to the bottom of the role hierarchy.
- D. Do not assign a role to the dummy user.

**Answer: AD**

#### NEW QUESTION 187

If OWD is Public Read Only, what are sharing access options

- A. Read, - Read/Write

**Answer: A**

#### NEW QUESTION 189

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC also wants to ensure that leads are only edited/reassigned by the lead owner.

What organization wide default (OWD) approach should be recommended to help UC implement these requirements?

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Private OWD on Lead.
- C. Implement a Public Read Only/Transfer OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

**Answer: A**

#### NEW QUESTION 194

Universal Containers has implemented a community for its customers using the Customer Community sense type. They have implemented a custom object to store service requests that has a look up to the account record. The Organization Wide Default External Access for the service request object is set to Private.

Universal Containers wants their customers to be able to see service requests for their account through the community Customers should not see service requests for other accounts. What Salesforce feature can the Architect use to implement this?

- A. Use manual sharing to share the service requests manually when a new community user is added.
- B. Use a Sharing Set to share service requests related to the account based on the community user's profile.

- C. Use a Sharing Rule to share service requests to the community user based on their role.
- D. Use Apex Managed Sharing to share service requests related to the account to the appropriate community users.

**Answer:** B

#### NEW QUESTION 199

Universal Containers has a Private Sharing Model and restrictive data access settings in place. The data governance team is planning to deploy a master data management tool that will need write access to all system data, and the Architect has been asked to prepare a Data Governance User Profile that has full access to all data regardless of Sharing and CRUD Settings. What is the optimal way to enable this requirement?

- A. Ensure the profile has the "Modify All Data permission enabled
- B. Create a Sharing Rule for required Objects, on an API Only profile
- C. Create an All Data Access app as a default for this Profile.
- D. Enable the "Edit Read -Only Fields" permission for this Profile.

**Answer:** A

#### NEW QUESTION 204

Universal Containers has a requirement to share Accounts automatically to the users at a field office. They currently have the following setup in their environment:

- Accounts are set to Private in the Org-Wide Default.
- The field office is specified by a lookup in the Account object.
- There are 400 field offices.
- The users in each field office are managed using public groups.

Based upon a lookup relationship field on the Account, how should the Architect meet this requirement?

- A. Use Manual Sharing to share the Account with the appropriate field office.
- B. Use Account Teams to share the Account with the appropriate field office.
- C. Use Programmatic Sharing to share the Account with the appropriate field office.
- D. Use Criteria-Based Sharing to share the Account with the appropriate field office.

**Answer:** C

#### NEW QUESTION 207

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

**Answer:** A

#### NEW QUESTION 211

Universal Container (UC) is in a legal dispute regarding several orders. UC has found out these records VP of Sales has asked to ensure this cannot happen in the future.

What approach would meet this requirement?

- A. Remove Order delete Permission from Profiles and Permission Sets
- B. Implement a Sharing Rule that changes access for order to Read.
- C. Remove the Delete button from the Order Page Layout.
- D. Change the Record Type/Page Layout assignment for orders to be Read Only.

**Answer:** AD

#### NEW QUESTION 216

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their date in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

- A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
- B. Updates to parent and child records are being processed in the same batch.
- C. Updates to parent records and their child records being processed simultaneously in separate threads.
- D. Updates to parent and child records are being processed synchronously in the same threads.

**Answer:** AC

#### NEW QUESTION 220

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