

Cisco

Exam Questions 700-760

Cisco Security Architecture for Account Managers



NEW QUESTION 1

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

Answer: BE

NEW QUESTION 2

What are two ways Cisco addresses customers' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms
- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

Answer: AB

NEW QUESTION 3

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

Answer: AD

NEW QUESTION 4

Which two security risks are created by legacy approaches to networking? (Choose two.)

- A. network downtime
- B. user vulnerability
- C. access points
- D. slow containment
- E. large attack surface

Answer: BC

NEW QUESTION 5

What is the primary customer challenge caused by the wide variety of security solution providers on the market?

- A. Finding a low-cost option
- B. Determining the single best security product
- C. Contacting all providers for information
- D. Finding the right provider to offer the best value

Answer: D

NEW QUESTION 6

Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

- A. Meraki
- B. ESA
- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

Answer: BDF

NEW QUESTION 7

What does remote access use to verify identity?

- A. MFA
- B. Remote Access VPN
- C. Agents
- D. AMP for Endpoints

Answer:

D

NEW QUESTION 8

Which two attack vectors are protected by Email Security? (Choose two.)

- A. Voicemail
- B. Mobile
- C. Email
- D. Web
- E. Cloud

Answer: AC

NEW QUESTION 9

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Workforce
- D. Worktable
- E. Workloads

Answer: AC

NEW QUESTION 10

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints
- E. Email

Answer: CE

NEW QUESTION 10

Where do you start to achieve true network visibility?

- A. Branches
- B. Fabric Level
- C. OT
- D. IT

Answer: B

NEW QUESTION 13

Which component of StealthWatch uses sophisticated security analytics to accelerate threat response times?

- A. Network control
- B. Investigation
- C. Anomaly detection
- D. Threat protection

Answer: B

NEW QUESTION 16

Which two types of recurring revenue sales does Cisco offer? (Choose two.)

- A. Platform subscription sale
- B. License sale
- C. Portfolio
- D. Subscription sale
- E. Training

Answer: BD

NEW QUESTION 19

What are two ways that Cisco helps customers balance protection and accessibility? (Choose two)

- A. Leverage integrated tools and dynamic context to enforce policies
- B. Reinforce device infrastructure with an extensive security portfolio
- C. Provide vital training to ensure a skilled workforce.
- D. Analyze user and device vulnerability.
- E. Manage risk more effectively across the environment.

Answer:

AC

NEW QUESTION 23

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Supports a focus on the customer lifecycle
- B. Facilitates rapid quoting to decrease time to market
- C. Incentivizes partner-driven opportunity creation efforts
- D. Reinforces partner demand-generation capabilities
- E. Strengthens customer success management

Answer: BD

NEW QUESTION 25

Which two attack vectors are protected by Remote Access VPN? (Choose two.)

- A. Cloud
- B. Campus & Branch
- C. Voicemail
- D. Email

Answer: DE

NEW QUESTION 27

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